



STATE OF UTAH CONTRACT NUMBER: **MA1712**

7 Pages

Contract last updated on July 31, 2006

Revision number: 11

Purchasing Agent: BRENDA VELDEVERE  
[bveldevere@utah.gov](mailto:bveldevere@utah.gov) or (801) 538-3142

**ITEM: LCD PROJECTORS**

ORDERING ADDRESS:

VENDOR: 66749F-A

COMPVIEW, INC  
2150 S 1300 E  
SUITE 500  
SALT LAKE CITY UT 84106

REMITTANCE ADDRESS:

VENDOR: 66749F

COMPVIEW, INC  
DEPT. LA 22206  
PASSADENA CA 91185-2206

INTERNET ADDRESS:

[WWW.COMPVIEW.COM](http://WWW.COMPVIEW.COM)

TELEPHONE:

(801) 486.8212 OR CELL: (801) 243.4511

FAX NUMBER:

(801) 486.2232

CONTACT:

TAD COX (801) 486.8212  
ARCH CHENEY (801) 977.9099  
SCOTT TAYLOR (888) 912.8439 X 5553

EMAIL:

[tcx@CompView.com](mailto:tcx@CompView.com)

[acheney@compview.com](mailto:acheney@compview.com)

[staylor@CompView.com](mailto:staylor@CompView.com)

BRAND/TRADE NAME:

VARIOUS

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

09/01/2003 THROUGH 08/31/2006

DAYS REQUIRED FOR DELIVERY:

30 DAYS

MINIMUM ORDER:

ONE UNIT

OTHER CONDITIONS:

CONTRACT PERIOD IS FOR TWO YEARS, WITH THREE ONE-YEAR  
OPTIONS TO RENEW AFTER 08/31/2005.

ORIGINATING SOLICITATION:

BV4901 OPENED 07/22/2003 AT 2:00 P.M.

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**REVISION #11:**

**PLEASE NOTE THE ADDITION OF A 3<sup>RD</sup> CONTACT PERSON.**

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**THIS IS A MULTIPLE AWARD CONTRACT.**

**PLEASE SEE CONTRACTS**

**MA1712, MA1714, MA1715, MA1716, MA1763 AND THE PC STORES  
BEFORE MAKING A PURCHASING DECISION.**



**LCD PROJECTOR ACCESSORIES:**

Accessories are limited to the LCD manufacturer's official published accessory offerings for each individual projector. Accessories are defined as a proprietary, supplementary item produced by the LCD manufacturer, to enhance its functionality (optional lens, optional network cards).

**INSTALLATION**

Labor Cost \$75.00 Per Hour.  
Mounting Hardware is 15% Mark Up for Cost  
Cables & Wires are 15% Mark Up from Cost

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET CODE (S):  
20775000000-Projection Devices, Liquid Crystal Display (LCD)

**CONTRACT REVISION HISTORY**

REVISION #2: MODELS AND PRICING HAVE BEEN UPDATED OCTOBER 2004.  
REVISION #3: MODELS AND PRICING HAVE BEEN UPDATED NOVEMBER 2004.  
REVISION #4: MODELS AND PRICING HAVE BEEN UPDATED FEBRUARY 2005.  
REVISION #5: MODELS AND PRICING HAVE BEEN UPDATED MAY 2005.



REVISION #7: Models have been updated December 2005.  
REVISION #8: Models have been updated Feb. 2006.

REVISION #10: Models have been updated July 2006.



STATE OF UTAH CONTRACT NO. MA1712  
LCD PROJECTORS

## SVGA PROJECTORS (NATIVE 800 X 600 PIXELS)

MODEL#	LUMENS	LAMP LIFE	MSRP	FOB DELIVERED PRICE NON-ED	FOB PRICE FOR EDUCATION
<b>EPSON®</b>					
POWERLITE 62c	2000	2000	\$ 2,749.00	<b>\$971</b>	<b>\$733</b>
POWERLITE S3	1600	2000	\$ 1,749.00	<b>\$749</b>	<b>\$588</b>
* Free shipping for all K-12 & Higher Education on Epson products					
 PRESENTATION PRODUCTS					
SD110R	1700	5000	\$2,495.00	<b>\$716</b>	<b>\$701</b>
SD205R	2000	2000	\$ 2,795.00	<b>\$864</b>	<b>\$820</b>
SD430U	2500	2000	\$2,995.00	<b>\$918</b>	<b>\$918</b>
					
VT48	1600	3000	\$ 1,295.00	<b>\$628</b>	<b>\$628</b>
VT480	2000	3000	\$ 1,495.00	<b>\$727</b>	<b>\$727</b>

**Contact:** CompView - Tad Cox or Scott Taylor  
6925 Union Park Center, Ste. 600 Midvale, UT 84047  
801-304-7289 877-297-2068 (toll free) [www.compview.com](http://www.compview.com)  
[tcox@compview.com](mailto:tcox@compview.com) or [staylor@compview.com](mailto:staylor@compview.com)

7/19/2006



## XGA PROJECTORS (NATIVE 1024 X 768 PIXELS)

MODEL#	LUMENS	LAMP LIFE	MSRP	FOB DELIVERED PRICE NON-ED	FOB PRICE FOR EDUCATION
<b>EPSON®</b>					
POWERLITE 82c	2000	1500	\$ 3,249.00	<b>\$1,235</b>	<b>\$767</b>
POWERLITE 750c	2000	2000	\$1,399.00	<b>\$1,261</b>	<b>\$1,115</b>
POWERLITE 755c	2000	2000	\$1,599.00	<b>\$1,442</b>	<b>\$1,128</b>
POWERLITE 76c	2000	2000		<b>\$855</b>	<b>\$787</b>
POWERLITE 760c	2500	2000	\$4,599.00	<b>\$1,893</b>	<b>\$1,466</b>
POWERLITE 765c	2500	2000	\$4,949.00	<b>\$2,073</b>	<b>\$1,832</b>
POWERLITE 821P	2600	1500	\$ 5,059.00	<b>\$1,911</b>	<b>\$1,278</b>
POWERLITE 830P	3000	1500	\$ 5,799.00	<b>\$2,607</b>	<b>\$1,889</b>
POWERLITE 835P	3000	2000	\$ 6,099.00	<b>\$2,868</b>	<b>\$1,918</b>
POWERLITE 8300NL	5200	2000	\$13,649.00	<b>\$6,085</b>	<b>\$5,599</b>
POWERLITE 7900NL	4000	2000	\$ 7,299.00	<b>\$3,042</b>	<b>\$2,799</b>
Powerlite 6100i	3500	2000	\$	<b>\$2,825</b>	<b>\$2,080</b>


\* Free shipping for all K-12 & Higher Education on Epson products

## InFocus®

INFOCUS LP120	1000	2000	\$ 3,999.00	<b>\$1,353</b>	<b>\$1,353</b>
INFOCUS LP70+	1400	3000	\$ 3,999.00	<b>\$1,278</b>	<b>\$1,278</b>
INFOCUS LP600	2000	2000	\$ 3,299.00	<b>\$1,404</b>	<b>\$1,404</b>
INFOCUS LP850	4500	1500	\$ 8,999.00	<b>\$3,984</b>	<b>\$3,984</b>
INFOCUS IN26	1700	1500	\$ 1,599.00	<b>\$967</b>	<b>\$967</b>
INFOCUS IN32	2000	2000	\$ 1,699.00	<b>\$1,064</b>	<b>\$1,032</b>
INFOCUS IN34	2500	2000	\$1,999.00	<b>\$1,241</b>	<b>\$1,204</b>
INFOCUS IN42	3500	2000	\$4,199.00	<b>\$2,686</b>	<b>\$2,608</b>



## XGA PROJECTORS (NATIVE 1024 X 768 PIXELS) continued

MODEL#	LUMENS	LAMP LIFE	MSRP	FOB DELIVERED PRICE NON-ED	FOB PRICE FOR EDUCATION
<b>ASK Proxima</b>					
ASK PROXIMA M1	1000	2000	\$ 3,999.00	<b>\$1,246</b>	<b>\$1,246</b>
ASK PROXIMA M2+	1400	2000	\$ 3,999.00	<b>\$1,278</b>	<b>\$1,278</b>
ASK PROXIMA C170	2000	2000	\$ 3,299.00	<b>\$1,404</b>	<b>\$1,404</b>
* Additional \$400.00 back end rebate good through 09/30/06					
ASK PROXIMA C450	4500	2000	\$ 8,999.00	<b>\$3,984</b>	<b>\$3,984</b>
 <b>MITSUBISHI ELECTRIC</b> PRESENTATION PRODUCTS					
XD80U	1500	2000	\$3,495.00	<b>\$1,396</b>	<b>\$1,396</b>
XD205U-G	2000	2000	\$ 3,295.00	<b>\$996</b>	<b>\$996</b>
* Government Compliant					
XD205R	2000	2000	\$ 3,295.00	<b>\$996</b>	<b>\$996</b>
HD4000U	2000	2000	\$3,995.00	<b>\$2,103</b>	<b>\$2,103</b>
XD430U	2500	2000	\$2,995.00	<b>\$1,130</b>	<b>\$1,130</b>
XD460U	2600	2000	\$5,495.00	<b>\$1,797</b>	<b>\$1,797</b>
WD2000U	3000	2000	\$5,995.00	<b>\$3,092</b>	<b>\$3,092</b>
XD490U	3000	2000	\$ 6,495.00	<b>\$1,997</b>	<b>\$1,997</b>
XD1000U	3000	2000	\$ 5,495.00	<b>\$2,698</b>	<b>\$2,698</b>
XD2000U	3500	2000	\$ 6,495.00	<b>\$3,200</b>	<b>\$3,200</b>
XL5900U (WITH LENS)	4000	2000	\$7,995.00	<b>\$3,701</b>	<b>\$3,701</b>
XL5900LU (NO LENS)	4000	2000	\$9,295.00	<b>\$3,400</b>	<b>\$3,400</b>
XL5950LU (NO LENS)	4700	2000	\$10,995.00	<b>\$4,202</b>	<b>\$4,202</b>
XL5950U (WITH LENS)	4700	2000	\$11,995.00	<b>\$4,502</b>	<b>\$4,502</b>
XL5980LU (NO LENS)	5500	2000	\$10,995.00	<b>\$4,434</b>	<b>\$4,434</b>
XL5980U (WITH LENS)	5500	2000	\$11,995.00	<b>\$4,847</b>	<b>\$4,847</b>



## XGA PROJECTORS (NATIVE 1024 X 768 PIXELS) continued

MODEL#	LUMENS	LAMP LIFE	MSRP	FOB DELIVERED PRICE NON-ED	FOB PRICE FOR EDUCATION
<b>NEC</b>					
LT20E	1500	2000	\$ 1,995.00	<b>\$1,277</b>	<b>\$1,277</b>
VT676E	2500	3000	\$ 2,495.00	<b>\$889</b>	<b>\$889</b>
LT280	2500	3000	\$ 2,495.00	<b>\$1,700</b>	<b>\$1,700</b>
LT380	3000	3000	\$ 2,995.00	<b>\$2,050</b>	<b>\$2,050</b>
LT30	2600	2000	\$ 2,495.00	<b>\$1,203</b>	<b>\$1,203</b>
LT35	3000	2000	\$ 2,995.00	<b>\$1,375</b>	<b>\$1,375</b>
VT580	2000	3000	\$ 1,795.00	<b>\$818</b>	<b>\$818</b>
NP1000	3500	3000	\$5,995.00	<b>\$3,295</b>	<b>\$3,295</b>
NP2000	4000	3000	\$6,995.00	<b>\$3,810</b>	<b>\$3,810</b>
GT5000 (NO LENS)	6000	4500	\$15,995.00	<b>\$6,694</b>	<b>\$6,694</b>
GT6000 (NO LENS)	5100	4500	\$18,995.00	<b>\$8,611</b>	<b>\$8,611</b>
WT610	2000	4000	\$ 6,995.00	<b>\$2,883</b>	<b>\$2,883</b>



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LCD PROJECTORS

## SXGA PROJECTORS (NATIVE 1280 X 1024 PIXELS)

MODEL#	LUMENS	LAMP LIFE	MSRP	FOB DELIVERED PRICE NON-ED	FOB PRICE FOR EDUCATION
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**InFocus**

LP860	3500		\$9,999.00	<b>\$5,313</b>	<b>\$5,313</b>
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**ASK ProXima**

C460	3400		\$9,999.00	<b>\$5,592</b>	<b>\$5,592</b>
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No Current Products

**NEC**


No Current Products

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6925 Union Park Center, Ste. 600 Midvale, UT 84047  
801-304-7289 877-297-2068 (toll free) [www.compview.com](http://www.compview.com)  
[tc Cox@compview.com](mailto:tc Cox@compview.com) or [staylor@compview.com](mailto:staylor@compview.com)

7/19/2006



## REPLACEMENT LAMPS & ACCESSORIES

Manufacturer	Minimum % Markdown From MSRP Non-Educ.	Minimum % Markdown From MSRP Education
<b>EPSON</b>		
LAMPS	15%	15%
ACCESSORIES	15%	15%
<b>InFocus</b>		
LAMPS	15%	15%
ACCESSORIES	20%	20%
<b>ASK Proxima</b>		
LAMPS	15%	15%
ACCESSORIES	20%	20%
 <b>MITSUBISHI ELECTRIC</b> <small>PRESENTATION PRODUCTS</small>		
LAMPS	20%	20%
ACCESSORIES	20%	20%
<b>NEC</b>		
LAMPS	15%	15%
ACCESSORIES	15%	15%